

Teachers Insurance and Annuity Association of America

Key Rating Drivers

Exceptionally Strong Capitalization: Fitch Ratings considers Teachers Insurance and Annuity Association of America's (TIAA) risk-adjusted statutory capitalization to be exceptionally strong and a primary driver of the rating. Our view of capitalization is supported by a reported risk-based capital (RBC) ratio of 507% as of YE 2023, very low operating leverage of 5x and a Prism capital model score of 'Extremely Strong'. The RBC ratio fell from 542% at YE 2022, mainly due to strategic deployments into riskier invested assets.

High Statutory Financial Leverage: TIAA's statutory financial leverage remains at the high end of Fitch's tolerances for the rating. As of YE 2023, statutory financial leverage was 14%. Fitch's statutory financial leverage ratio includes TIAA surplus notes and the \$1 billion of senior unsecured notes at Nuveen, LLC that are guaranteed by TIAA. Total adjusted capital decreased to \$49.5 billion as of June 30, 2024 from \$50.2 billion as of Dec. 31, 2023, mainly due to realized capital losses.

Very Strong Company Profile: Fitch ranks TIAA's business profile in the 'Most Favorable' category relative to the North American life insurance industry, reflecting its leading competitive positioning across core markets and most favorable operating scale offset by moderate product diversification, which emphasizes institutional retirement products.

Fitch considers TIAA's business risk profile to be much lower than the life sector as a whole given their high proportion of very stable, long-duration liabilities — primarily general account policy and contract reserves that are not subject to discretionary withdrawal at the option of the policyholder.

Significant Financial Flexibility: Fitch believes TIAA's very stable long-duration liability profile, design of proprietary core pension annuity product, which supports the company's low portion of liabilities that are subject to policyholder discretionary withdrawal, and ability to adjust crediting rates provide the company with significant financial flexibility during periods of disruption in the financial markets.

Stable Underlying Earnings, Very Strong Coverage: TIAA's profitability measures are within range of similarly rated mutual peers. Fitch considers its earnings to be modest on a reported basis, but strong on a risk-adjusted basis, given the low risk profile of the liabilities and large capital base. Net operating gains fell to \$1.0 billion in 2023 from \$2.3 billion in 2022 mainly due to higher policyholder dividends and net operating expenses. Statutory earnings interest coverage was 3.9x (6.6x) due to lower statutory earnings, marginally offset by lower interest expense.

TIAA Support for Nuveen: Nuveen Finance, LLC's ratings are based on implicit support from TIAA and reflect notching based on Fitch's view that Nuveen Finance as a 'Strategically Important' subsidiary of TIAA. Our view of Nuveen Finance's strategic importance considers TIAA's full ownership and potential synergies providing products and services in markets that are strategically important to TIAA.

TIAA unconditionally guarantees full payment of Nuveen, LLC's senior unsecured notes due November 2028. Its guarantee ranks below its obligations to policyholders and is senior to its surplus notes (AA). Fitch therefore equalized the rating of the notes with TIAA's Issuer Default Rating of 'AA+'. TIAA does not guarantee Nuveen, LLC's \$1.25 billion of senior unsecured notes issued in April 2024.

Ratings

Teachers Insurance and Annuity Association of America

Insurer Financial Strength	AAA
Long-Term IDR	AA+

Subsidiaries

Insurer Financial Strength	AAA
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Outlooks

Insurer Financial Strength	Stable
Long-Term IDR	Stable

Debt Ratings

Subordinated Long-Term Rating	AA
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Financial Data

Teachers Insurance and Annuity Association of America

(\$ Mil.)	2022	2023
Net income	-345	-732
Net operating gain	2,270	958
Total adjusted capital	50,500	50,159
RBC ratio (%)	542	507

Note: Reported on a statutory accounting basis.
Source: Fitch Ratings, Teachers Insurance and Annuity Association of America

Applicable Criteria

[Insurance Rating Criteria \(March 2024\)](#)

[Non-Bank Financial Institutions Rating Criteria \(January 2024\)](#)

Related Research

[US Life Insurers: Ample Ratings Headroom for Weakening Commercial Mortgage Loans \(May 2024\)](#)

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Rating Sensitivities

Factors that Could, Individually or Collectively, Lead to Positive Rating Action/Upgrade of TIAA's Ratings

- Not applicable since TIAA is currently assigned Fitch's highest rating.

Factors that Could, Individually or Collectively, Lead to Negative Rating Action/Downgrade of TIAA's Ratings

- Failure for TIAA to achieve ongoing positive surplus growth over a multiyear period;
- A regulatory change that would have a negative impact on TIAA's core pension market;
- A change in TIAA's ownership structure;
- Fitch Prism score below 'Extremely Strong' or reported RBC below 400%;
- A sustained increase in statutory financial leverage above 16% could result in wider notching between TIAA's Insurer Financial Strength (IFS) rating and the ratings of the surplus notes, which would result in a downgrade of the surplus notes. An increase in statutory financial leverage above 20% could result in a downgrade of all ratings and wider notching between TIAA's IFS rating and the ratings of the surplus notes.

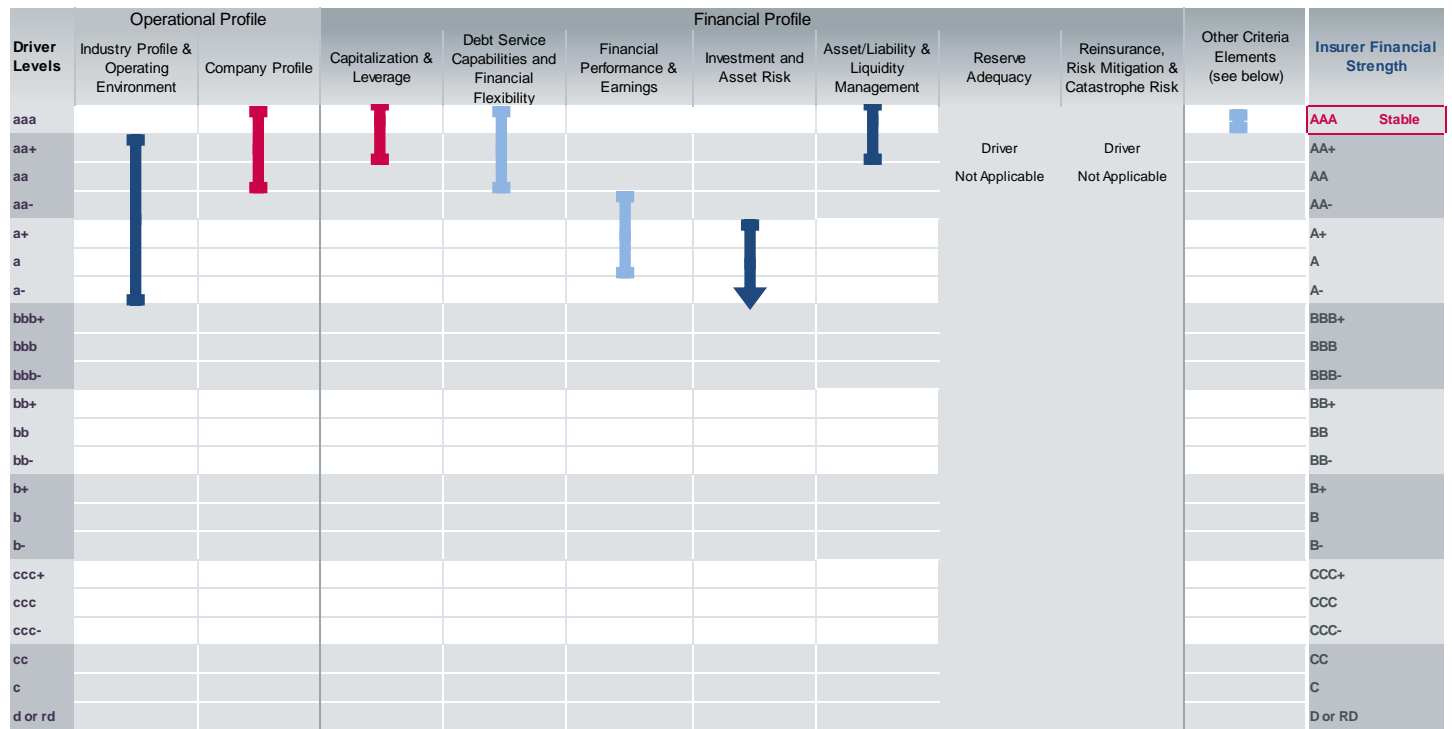
Factors that Could, Individually or Collectively, Lead to Negative Rating Action/Downgrade of Nuveen, LLC's Ratings

- A deterioration in Fitch's view of Nuveen, LLC as an 'Important' subsidiary of TIAA could lead to a downgrade of Nuveen, LLC's Issuer Default Rating (IDR).

Latest Developments

In April 2024, Nuveen, LLC issued \$1.25 billion of senior unsecured issued in two series – 5.550% senior notes due 2030 in an aggregate principal amount of \$500 million and a series of 5.850% senior notes due 2034 in an aggregate principal amount of \$750 million. The net proceeds will be used for general corporate purposes, which may include the future repayment of the \$1.0 billion 4.125% notes due in November 2024.

Key Rating Drivers – Scoring Summary



Other Drivers & Criteria Elements				
Provisional Insurer Financial Strength Rating				AAA
Non-Insurance Attributes	Positive	Neutral	Negative	+0
Ownership / Group Support	Positive	Neutral	Negative	+0
Transfer & Convertibility / Country Ceiling	Yes	No	AAA	+0
Insurer Financial Strength Rating				Final: AAA
IFS Recovery Assumption	Good			-1
Issuer Default Rating (IDR)				Final: AA+

Bar Chart Legend:	
Vertical Bars = Range of Rating Factor	Bar Arrows = Rating Factor Outlook
Bar Colors = Relative Importance	<div>↑ Positive</div> <div>↓ Negative</div> <div>↕ Evolving</div> <div>□ Stable</div>
<div>Higher Importance</div> <div>Average Importance</div> <div>Lower Importance</div>	

Company Profile

Dominant Position in Higher Education Market

Fitch ranks TIAA's company profile in the 'Most Favorable' category relative to the North American life insurance industry, reflecting its leading competitive positioning across its core higher education pension market and most favorable operating scale, offset by moderate product diversification, which emphasizes institutional retirement products.

TIAA's primary business is providing individually owned retirement annuities to fund defined contribution pension plans at participating institutions. Its core market is the 403(b) market, particularly institutions of higher education, where it is the dominant player and has significant operating scale. TIAA is also a leading recordkeeper of defined contribution plans. About 99% of TIAA's general account policy and contract reserves are attributable to pension and other retirement annuities. As of YE 2023, total consolidated assets (including assets under management [AUM] and assets under administration [AUA]) within the TIAA organization were about \$1.5 trillion.

Fitch considers TIAA's business risk profile to be below average relative to the life insurance sector as a whole. TIAA has very stable, long-duration liabilities — primarily general account policy and contract reserves that are not subject to discretionary withdrawal at the option of the policyholder. TIAA generally does not offer lump-sum payouts on its core pension annuities. TIAA's core pension products are designed to convert to payout annuities, which pay out over a lifetime when the participant retires. A transferability feature was introduced in 1991 to provide more flexibility to the contract holder, but even that requires payouts over a 10-year period to protect TIAA from large-scale withdrawals.

Fitch views TIAA as having minimal exposure to the equity markets as its variable annuities (VA) pass the equity market risk to the contract holder. TIAA, in conjunction with College Retirement Equities Fund (CREF), wrote the first VA in 1952. TIAA does not guarantee the performance of CREF funds, and its VA contracts do not contain any living benefit guarantees.

Aside from exposure to a modest amount of life insurance liabilities, the company's core pension segment still accounts for a vast majority of the overall liabilities and operating results. This concentration exposes the company to potential regulatory, tax or other changes that could negatively affect this market. Fitch believes the company is closely monitoring and managing this risk.

Neutral Corporate Governance

Fitch ranks group structure, governance structure, financial transparency, and civil or criminal issues as 'Neutral', and as such, TIAA's company profile score is equal to Fitch's view of its business profile. The company prepares financial statements in accordance with U.S. statutory framework. PricewaterhouseCoopers is TIAA's auditor. The audit opinions for its statutory financials in 2023 were unqualified.

Company Profile Scoring Summary

	Assessment	Subscore/Impact
Business profile assessment	Most Favorable	aa+
Corporate governance assessment	Neutral	0 notches
Company profile factor — score	—	aa+
Source: Fitch Ratings		

Ownership

TIAA's ownership structure is positive from a rating perspective. Fitch believes that TIAA's nonprofit charter generally allowed management to hold more conservative levels of capital and pursue a more conservative operating strategy that focuses less on near-term growth than many of its stock peers.

Capitalization and Leverage

Exceptionally Strong Balance Sheet

Fitch considers TIAA's statutory capital position to be exceptionally strong and a primary driver of the rating. Fitch's view is supported by TIAA's exceptionally strong reported RBC, low operating leverage and a Prism model score of 'Extremely Strong' for 2023. TIAA's reported RBC of 507% as of YE 2023 is understated as the New York regulator-based reserve calculation reflects more conservative reserving practices relative to the NAIC basis. Therefore, Fitch considers the RBC ratio on an equivalent NAIC basis in its view of statutory capitalization, which would be 549% for YE 2023. TIAA's low operating leverage, which remained at 5x in 2023, also supports Fitch's view of exceptionally strong capital.

TIAA's exceptionally strong risk-based capitalization provides capacity to absorb losses in stress scenarios. Per Fitch's Commercial Mortgage Loan (CML) Headroom report, published in May 2024, TIAA is among the top Fitch-rated U.S. life insurers able to absorb a major spike in CML losses before eroding capital headroom, which is defined as breaching capital-based sensitivities and facing potential ratings downgrades.

The company's reported statutory financial leverage in 2023 was 13%. Fitch's statutory financial leverage ratio includes TIAA surplus notes and Nuveen, LLC's senior notes that are irrevocably and unconditionally guaranteed by TIAA. The calculation also recognizes TIAA's TAC on a NAIC basis.

TIAA's total financing and commitments ratio, which also includes TIAA's securities lending program, was also very strong and remained low at 0.2x as of Dec. 31, 2023.

In 1H24, TIAA's TAC decreased to \$49.5 billion, driven by net capital losses. The company's leverage ratios remained stable during the period. Fitch expects TIAA's statutory financial leverage ratio will decrease slightly by YE 2024, as the company intends to repay its \$350 million fixed-to-floating surplus notes issued in September 2014.

Financial Highlights

(%)	2022	2023
Total adjusted capital (\$ Mil.)	50,500	50,159
Risk-based capital	542	507
Operating leverage (x)	5	5
Asset leverage (x)	7	7
Fitch statutory financial leverage	14	13

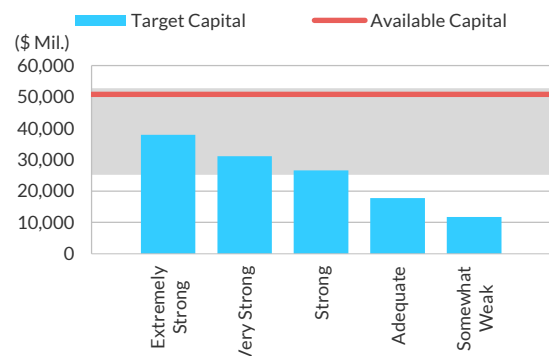
Note: Reported on a statutory basis.

Source: Fitch Ratings, Teachers Insurance and Annuity Association of America

Fitch's Expectations

- Based on the company's historic RBC levels, capital to remain exceptionally strong with a Prism model score of 'Extremely Strong' and an RBC ratio above 485%.

2023 Prism Score – TIAA-CREF



AC – Available capital. TC – Target capital. Note: Shaded area represents the high and low of AC due primarily to unrealized gain/(loss) on fixed-income securities.

Source: Fitch Ratings.

2023 Prism Score – TIAA-CREF

(%)	2023
Prism score	Extremely Strong
AC/TC at Prism score	134

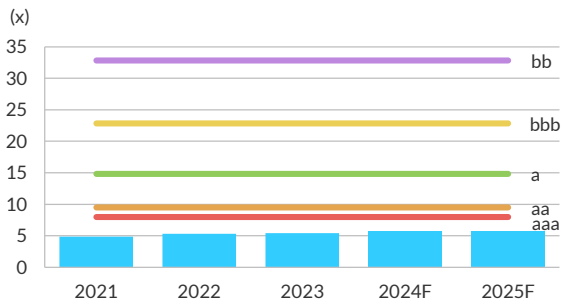
Target Capital Contributors

Life insurance	1
Annuity	56
Accident and health	-
Portfolio scaling adjustment	36
Operational risk	9
Diversification benefit	-3

AC – Available capital. TC – Target capital.

Note: Shaded area represents the high and low of AC due primarily to unrealized gain/(loss) on fixed-income securities.

Source: Fitch Ratings

Capitalization: Operating Leverage (Life)

Source: Fitch Ratings, Company data

Debt Service Capabilities and Financial Flexibility**Very Strong Financial Flexibility and Debt-Servicing Capabilities**

Fitch views TIAA as having significant financial flexibility afforded through the stability of its liability product profile, strong operating cash flows, and in its ability to lower its crediting rate to increase earnings and capital when needed. A majority of TIAA's in-force block is comprised of liabilities with a 3% minimum guaranteed rate. However, the company has flexibility to adjust rates and discontinued the offering to new institutional business. TIAA also possesses the ability to limit and impose fees on transfers into the 3% product.

Statutory earnings-based interest coverage provides strong coverage of total interest expense, which is comprised of interest expense from the senior unsecured notes of Nuveen, LLC and the TIAA surplus notes. Interest expense decreased in 2023 due to the sale of TIAA Bank and no longer includes Nuveen Finance, LLC's non-guaranteed senior notes in Fitch's financial leverage calculation. The interest associated with the non-guaranteed notes is therefore no longer included in Fitch's coverage ratios.

TIAA's statutory earnings interest coverage is comparable with other highly rated mutual peers. Fitch expects statutory interest coverage to remain between 5.0x and 7.0x over the medium term. Fitch's view of TIAA's debt-servicing capabilities also considers the liquidity of the entire general account.

The company has demonstrated access to capital markets, having most recently issuing \$1.25 billion of senior notes at Nuveen, LLC. However, Fitch considers TIAA to be near the limit of Fitch's tolerance with respect to notching between the IFS and the ratings of the surplus notes.

Financial Highlights

	2022	2023
Adjusted interest expense (\$ Mil.)	398	334
Statutory earnings interest coverage (x)	6.6	3.9

Note: Reported on a statutory basis.

Source: Fitch Ratings, Teachers Insurance and Annuity Association of America

Financial Performance and Earnings**Strong Operating Profitability**

Fitch views TIAA's operating profitability as strong and comparable with highly rated mutual peers. Fitch considers TIAA's earnings to be moderate on an absolute basis, but favorable on a risk-adjusted basis. TIAA reported pretax net gains from operations in 2023 of \$967 million, a decrease of approximately \$1.3 billion relative to 2022, primarily due to increases in policyholder dividends and net operating expenses.

TIAA's ability to retain and grow its core pension liabilities are key drivers of profitability as interest margins in the pension segment continue to account for the bulk of TIAA's operating earnings. That concentration is expected to continue over the medium term, although earnings from asset management are expected to grow over time.

Financial Highlights

(\$ Mil.)	2022	2023
Pretax net gain from operations	2,224	967
Net income	-345	-732
After-tax return on capital (%)	4.4	1.9

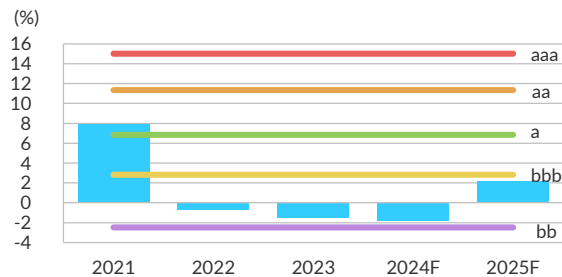
Note: Reported on a statutory basis.

Source: Fitch Ratings, Teachers Insurance and Annuity Association of America

Fitch's Expectations

- Return metrics to improve in the next 12–24 months, benefiting from higher reinvestment rates, though they could be challenged by macroeconomic volatility.

Performance: Return on Total Adjusted Capital (Life)



Source: Fitch Ratings, Company data

Investment and Asset Risk

Investment Performance Aligned with Rating Expectations

TIAA's investment portfolio continues to perform within rating expectations with fairly stable credit quality metrics and risky-assets/TAC exposure in line with highly rated mutual peers.

TIAA's reported risky asset ratio (measured by below-investment-grade bonds, common stocks, troubled real estate and Schedule BA invested assets over TAC) increased to 148% in 2023 from 137% in 2022. The increase was mainly due to increased exposure to below investment grade bonds and real estate and increased Schedule BA assets. Fitch considers TIAA's risky-assets ratio of 126% as of YE 2023, which adjusts TAC on a NAIC basis, as reported TAC is on a more conservative New York regulator basis. The company's adjusted risky-assets ratio is viewed as above average for the life industry, but comparable with highly rated mutual peers.

On both a reported and adjusted basis TIAA's risky-assets ratio has increased materially over the past five years. Risk assets on a nominal basis increased 47% from 2019 to \$74 billion in 2023, while total adjusted capital increased 9% to \$50 billion.

Total commercial real estate (CRE) exposure, including CMLs, commercial mortgage-backed securities (CMBS) and CRE collateralized debt obligations, as a percentage of invested assets of 15% as of YE 2023 decreased slightly due to sales of CMBS. Exposure to CRE has been stable in recent years with CRE comprising 15%-16% of invested assets since 2018.

The credit quality of the CML portfolio is lower relative to the life insurance industry as below-investment-grade loans (CM3 and below) comprised 32% of the CML portfolio at YE 2023. The credit quality of the CML portfolio has been stable historically, with below-investment-grade CMLs of 21%-23% in 2018-2021, then increasing to 30% as of YE 2022. Office exposure was above average at 26% of the CML exposure at YE 2023. Favorably, TIAA has a long record with the asset class and an exceptionally strong capital position, which will absorb potential losses that emerge.

Fitch expects increased impairments to office related CMLs over the rating horizon. Although impairments are set to increase, losses would only affect less than 1% of the investment portfolio and are not expected to impact capitalization levels.

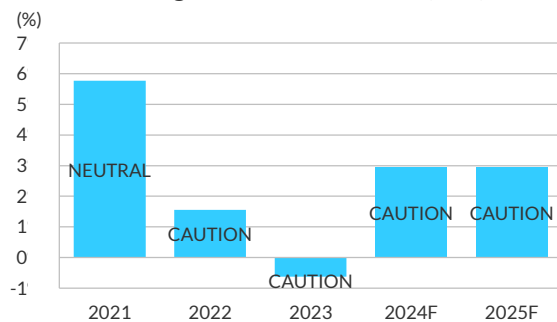
Financial Highlights

(%)	2022	2023
Cash and invested assets (\$ Mil.)	306,499	306,453
Below-investment-grade bonds/TAC	40	44
Risky-assets ratio	137	148
Investment yield	4.4	4.7

Note: Reported on a statutory basis.

Source: Fitch Ratings, Teachers Insurance and Annuity Association of America

Growth: Change in Invested Assets (Life)



Source: Fitch Ratings, Company data

Asset/Liability and Liquidity Management

Very Strong Liquidity Profile Supported by Stable, Long-Duration Liability Profile

Fitch views TIAA as having a very strong liquidity profile with very stable, long-duration liabilities and steady predictable cash flows. Given TIAA's core pension business, most of the company's premium cash flows come from defined contribution retirement systems where the contributions are predominantly a fixed percentage of participant's salaries and are remitted on a monthly or bimonthly basis.

Additionally, about 68% of TIAA's general account policy and contract reserves were not subject to discretionary withdrawal at the option of the policyholder as of YE 2023. Most of the remainder are held by individual TIAA policyholders, which would reduce the likelihood that substantial amounts are withdrawn all at once. Tax implications for the policyholders disincentivize withdrawals as most of the premiums are remitted on a pretax basis. Therefore, withdrawals of the cashable values would result in the taxation of the entire accumulation amount. TIAA historically had fairly stable and modest surrender activity.

Fitch views TIAA's investments in less liquid assets, such as structured finance, private equity and CMLs, as reasonable given its long-duration liability structure and low level of disintermediation risk. TIAA's risk-weighted liquidity ratio of 221% at YE 2023 is viewed as very strong, reflecting the liquidity profile of both its assets and liabilities.

Financial Highlights

(%)	2022	2023
Public bonds/total bonds	59	56
Risk-weighted liquidity ratio	230	221
Operating cash flow coverage (x)	1.2	1.2
Total adjusted liabilities and deposits (\$ Mil.)	315,924	314,798

Note: Reported on a statutory basis.

Source: Fitch Ratings, Teachers Insurance and Annuity Association of America, S&P Global Market Intelligence

Other Rating Drivers

Assets Under Management and Administration Continue to Grow

Fitch expects asset management-based fees to continue to grow over the long term, despite short-term fluctuations in market values. However, the pension business will remain the primary earnings driver. Increasing Nuveen third-party AUM is a key element of TIAA's asset growth strategy. Total AUM increased 9% to \$1.3 trillion in 2023. Excluding M&A activity, third-party AUM increased \$31 billion, or 8%, from 2022. The increase is mainly due to equity market appreciation.

Fitch continues to view Nuveen, LLC's business as strategically important to TIAA considering TIAA's full ownership and potential synergies providing products and services in markets that are strategically important to TIAA, including the mutual fund, asset management and retirement services markets.

Nuveen, LLC diversifies TIAA's sources of revenue and earnings and increases fee income (revenues earned as a percentage of AUM) for TIAA. However, Nuveen, LLC also increases the potential volatility of the asset management earnings stream as the fee income may fluctuate depending on market performance and the asset manager's ability to attract and retain AUM. TIAA's AUM is diversified by product type, which includes mutual funds, structured/closed-end fund products and retail/institutional managed accounts. AUM is also diversified by strategy, including credit-based strategies, equity-based strategies and alternatives.

Nuveen, LLC is a well-established brand name in the asset management industry, with more than 115 years of history. Third-party AUM, which significantly increased from the acquisition of Nuveen, LLC and the formation of Nuveen Real Estate (formerly known as TH Real Estate) in 2014, comprises about a third of total AUM for all of TIAA's asset management entities. The Nuveen, LLC acquisition also strengthened TIAA's distribution capabilities, as Nuveen distributes its products through retail and institutional channels, including wirehouses, independent broker/dealers and institutional relationships. The company aims to increase third-party AUM over the long term.

Appendix A: Peer Analysis

Peer Comparison

Click [here](#) for a report that shows a comparative peer analysis of key rating driver scoring.

Appendix B: Industry Profile and Operating Environment

Industry Profile and Operating Environment (IPOE)

Click [here](#) for a link to a report that summarizes the main factors driving the above IPOE score.

Appendix C: Other Rating Considerations

Below is a summary of additional ratings considerations that are part of Fitch's *Insurance Rating Criteria*.

Group Insurance Financial Strength (IFS) Rating Approach

TIAA is considered the lead operating entity of the group. TIAA's wholly owned subsidiary, TIAA-CREF Life Insurance Co., is viewed as 'Core' and has a capital support agreement from TIAA.

Notching

For notching purposes for the operating company surplus notes, Fitch assesses the U.S. regulatory environment as being 'Effective' and classified as following a Ring-Fencing approach.

Nuveen Finance, LLC is a subsidiary holding company of TIAA created to hold its investment in Nuveen Investments, Inc. Fitch views Nuveen Finance, LLC as a strategically Important subsidiary of TIAA. A subsidiary viewed as Important will typically have ratings one notch and, in some cases, two notches lower than the parent. In the case of Nuveen Finance, LLC, a two-notch differential was used as the additional notch differentiates the ratings of the senior unsecured notes of Nuveen Finance, LLC from that of the surplus notes of TIAA, which would have a higher priority.

Fitch's view of Nuveen Finance, LLC's strategic importance considers TIAA's full ownership and potential synergies providing products and services in markets that are strategically important to TIAA, including the mutual fund, asset management and retirement services markets

Notching Summary

IFS Ratings

A baseline recovery assumption of 'Good' applies to the IFS rating, and standard notching was used from the IFS anchor rating to the implied operating company IDR.

Operating Company Hybrids

For the surplus notes issued by TIAA, a baseline recovery assumption of 'Below Average' and a nonperformance risk assessment of 'Minimal' were used. Notching of one notch was applied relative to the operating company IDR, which was based on 'Below Average' for recovery and 'Minimal' for nonperformance risk.

IDR of Nuveen Finance, LLC

Nuveen Finance, LLC's IDR reflects two notches from TIAA's IDR based on Fitch's view that Nuveen Finance, LLC is a strategically Important subsidiary of TIAA per the *Non-Bank Financial Institutions Rating Criteria*, as stated above.

Senior Unsecured Notes of Nuveen Finance, LLC

As per the *Non-Bank Financial Institutions Rating Criteria*, the rating of the senior unsecured notes of Nuveen Finance, LLC are in line with its IDR to reflect the view that a default on the senior unsecured obligations, the only class of debt at Nuveen Finance, LLC would be treated as a default of the entity, with average recovery prospects.

Senior Guaranteed Notes of Nuveen, LLC

TIAA's guarantee ranks below its obligations to policyholders and is senior to its surplus notes (AA). Therefore, Fitch has set the rating of Nuveen, LLC's notes equal to TIAA's IDR, with average recovery prospects.

IFS – Insurer Financial Strength. IDR – Issuer Default Rating.
 Source: Fitch Ratings

Short-Term Ratings

Not applicable.

Hybrids Treatment

Hybrid - Equity/Debt Treatment

(As of Dec. 31, 2023)

Hybrid	Amount (\$ Mil.)	CAR Fitch (%)	CAR Reg. Override (%)	FLR Debt (%)
Teachers Insurance and Annuity Association of America				
6.850% surplus notes due 2039	1,050	n.a.	100	100
4.900% surplus notes due 2044	1,650	n.a.	100	100
4.270% surplus notes due 2047	2,000	n.a.	100	100
3.300% surplus notes due 2050	1,250	n.a.	100	100
4.375% surplus notes due 2054	350	n.a.	100	100

CAR – Capitalization ratio. FLR – Financial leverage ratio.

Note: CAR % shows portion of hybrid value included as available capital, both before (Fitch %) and the regulatory override. FLR % shows portion of hybrid value included as debt in numerator of leverage ratio.

Source: Fitch Ratings

Recovery Analysis and Recovery Ratings

Not applicable.

Transfer and Convertibility Risk (Country Ceiling)

None.

Criteria Variations

None.

About Fitch Forecasts

The forecasts shown in the main body of this report reflect Fitch's forward views from a credit perspective. They are based on a combination of Fitch's macroeconomic forecasts and viewpoints, outlook at the sector level and company-specific considerations developed by Fitch. As a result, Fitch's forecasts may differ, at times materially, from earnings and other guidance provided by a rated entity to the market. To the extent Fitch is aware of material, nonpublic information on likely future events, such as a planned recapitalization or M&A activity, Fitch will not reflect these likely future events in its forecasts. This practice is to assure that such material nonpublic information is not inadvertently disclosed. However, as relevant, such information is considered by Fitch as part of the broader ratings process.

Appendix D: Environmental, Social and Governance Considerations

Credit-Relevant ESG Derivation

ESG Relevance to Credit Rating

Teachers Insurance and Annuity Association of America has 6 ESG potential rating drivers

- Teachers Insurance and Annuity Association of America has exposure to compliance risk; treating customers fairly; pricing transparency; privacy/data security; legal/regulatory fines; exposure to own cyber risk but this has very low impact on the rating.
- Teachers Insurance and Annuity Association of America has exposure to social responsibility and its effect on brand strength; increased vulnerability due to credit concentrations but this has very low impact on the rating.
- Governance is minimally relevant to the rating and is not currently a driver.

key driver	0	issues	5	
driver	0	issues	4	
potential driver	6	issues	3	
not a rating driver	2	issues	2	
	6	issues	1	

Environmental (E) Relevance Scores

General Issues	E Score	Sector-Specific Issues	Reference	E Relevance
GHG Emissions & Air Quality	1	n.a.	n.a.	5
Energy Management	1	n.a.	n.a.	4
Water & Wastewater Management	1	n.a.	n.a.	3
Waste & Hazardous Materials Management; Ecological Impacts	1	n.a.	n.a.	2
Exposure to Environmental Impacts	2	Impact of extreme weather events/natural catastrophes on operations or asset quality; credit concentrations	Financial Performance & Earnings; Investment & Asset Risk	1

Social (S) Relevance Scores

General Issues	S Score	Sector-Specific Issues	Reference	S Relevance
Human Rights, Community Relations, Access & Affordability	1	n.a.	n.a.	5
Customer Welfare - Fair Messaging, Privacy & Data Security	3	Compliance risk; treating customers fairly; pricing transparency; privacy/data security; legal/regulatory fines; exposure to own cyber risk	Industry Profile & Operating Environment; Company Profile	4
Labor Relations & Practices	2	Impact of labor negotiations, including board/employee compensation and composition	Company Profile	3
Employee Wellbeing	1	n.a.	n.a.	2
Exposure to Social Impacts	3	Social responsibility and its effect on brand strength; increased vulnerability due to credit concentrations	Company Profile; Investment & Asset Risk; Financial Performance & Earnings; Reinsurance, Risk Mitigation & Catastrophe Risk	1

Governance (G) Relevance Scores

General Issues	G Score	Sector-Specific Issues	Reference	G Relevance
Management Strategy	3	Operational implementation of strategy	Company Profile	5
Governance Structure	3	Board independence and effectiveness; ownership concentration; protection of creditor/stakeholder rights; legal/compliance risks; business continuity; key person risk; related party transactions	Company Profile	4
Group Structure	3	Organizational structure; appropriateness relative to business model; opacity, intra-group dynamics; ownership	Company Profile; Ownership	3
Financial Transparency	3	Quality and timing of financial reporting and auditing processes	Company Profile	2
				1

How to Read This Page

ESG relevance scores range from 1 to 5 based on a 15-level color gradation. Red (5) is most relevant to the credit rating and green (1) is least relevant.

The **Environmental (E)**, **Social (S)** and **Governance (G)** tables break out the ESG general issues and the sector-specific issues that are most relevant to each industry group. Relevance scores are assigned to each sector-specific issue, signaling the credit-relevance of the sector-specific issues to the issuer's overall credit rating. The Criteria Reference column highlights the factor(s) within which the corresponding ESG issues are captured in Fitch's credit analysis. The vertical color bars are visualizations of the frequency of occurrence of the highest constituent relevance scores. They do not represent an aggregate of the relevance scores or aggregate ESG credit relevance.

The **Credit-Relevant ESG Derivation** table's far right column is a visualization of the frequency of occurrence of the highest ESG relevance scores across the combined E, S and G categories. The three columns to the left of ESG Relevance to Credit Rating summarize rating relevance and impact to credit from ESG issues. The box on the far left identifies any ESG Relevance Sub-factor issues that are drivers or potential drivers of the issuer's credit rating (corresponding with scores of 3, 4 or 5) and provides a brief explanation for the relevance score. All scores of '4' and '5' are assumed to result in a negative impact unless indicated with a '+' sign for positive impact.

Classification of ESG issues has been developed from Fitch's sector ratings criteria. The General Issues and Sector-Specific Issues draw on the classification standards published by the United Nations Principles for Responsible Investing (PRI), the Sustainability Accounting Standards Board (SASB), and the World Bank.

CREDIT-RELEVANT ESG SCALE

How relevant are E, S and G issues to the overall credit rating?

5	Highly relevant, a key rating driver that has a significant impact on the rating on an individual basis. Equivalent to "higher" relative importance within Navigator.
4	Relevant to rating, not a key rating driver but has an impact on the rating in combination with other factors. Equivalent to "moderate" relative importance within Navigator.
3	Minimally relevant to rating, either very low impact or actively managed in a way that results in no impact on the entity rating. Equivalent to "lower" relative importance within Navigator.
2	Irrelevant to the entity rating but relevant to the sector.
1	Irrelevant to the entity rating and irrelevant to the sector.

ESG Considerations

The highest level of ESG credit relevance is a score of '3', unless otherwise disclosed in this section. A score of '3' means ESG issues are credit neutral or have only a minimal credit impact on the entity, either due to their nature or the way in which they are being managed by the entity. Fitch's ESG Relevance Scores are not inputs in the rating process; they are an observation on the relevance and materiality of ESG factors in the rating decision. For more information on Fitch's ESG Relevance Scores, visit <https://www.fitchratings.com/topics/esg/products#esg-relevance-scores>.

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