PROTECT YOUR RETIREMENT INCOME DAY

Alliance for Lifetime Income

On October 4, the Alliance for Lifetime Income will amplify our national awareness and education campaign with Protect Your Retirement Income Day. This dynamic kickoff event, designed to drive the nationwide conversation about the importance of protected lifetime income, features:

LIVE CONSUMER AND MEDIA ACTIVITIES ACROSS NEW YORK CITY

THE RELEASE OF A NEW
ALLIANCE RESEARCH PAPER
FROM DR. WADE D. PFAU OF
THE FINANCIAL AND
RETIREMENT PLANNING
PROGRAM AT THE AMERICAN
COLLEGE OF FINANCIAL
SERVICES

LAUNCH OF THE ALLIANCE'S

EXCLUSIVE PROTECTED

LIFETIME INCOME INDEX,

ONGOING RESEARCH TO TRACK

PROTECTED/UNPROTECTED

U.S. HOUSEHOLDS AND

CONSUMER APPROACHES TO

RETIREMENT-INCOME

PLANNING

THE KICKOFF OF A

NATIONWIDE ROADSHOW TO
KEY MARKETS TO EXPAND
PROTECT YOUR RETIREMENT
INCOME DAY NATIONWIDE



48% OF U.S. HOUSEHOLDS

IN THE 45- TO 72-YEAR-OLD AGE RANGE WITH \$75,000 TO \$1.99 MILLION IN INVESTABLE

ASSETS ARE APPROACHING RETIREMENT WITHOUT ANY PROTECTED MONTHLY INCOME OTHER THAN SOCIAL SECURITY.

People in protected households, where retirement income is secured by an annuity or pension, enjoy greater peace of mind.

88% ~~~~~~~~

OF PROTECTED HOUSEHOLDS

ARE CONFIDENT THEIR RETIREMENT MONEY WILL HELP THEM ACHIEVE THEIR LIFESTYLE GOALS.

People in protected households are also less anxious.

73% OF PROTECTED HOUSEHOLDS

DO NOT WORRY ABOUT THEIR RETIREMENT.

The Alliance for Lifetime Income is working to change Americans' perceptions of protected lifetime income strategies, including annuities.



1 OUT OF 3 MEN AND 1 OUT OF 2 WOMEN

IN THEIR MID-50S TODAY WILL LIVE TO BE 90 YEARS OLD

But too many American households are unprotected when it comes to retirement.

SOURCE: AMERICAN ACADEMY OF ACTUARIES 1

72%

OF PEOPLE WILL

CHOOSE AN

ANNUITY WHEN

IT'S FRAMED AS A

WAY TO PROVIDE RETIREMENT

INCOME OVER A LONG PERIOD.

SOURCE: JACKSON NATIONAL/INSURED RETIREMENT INSTITUTE

21%
OF PEOPLE WILL
CHOOSE AN
ANNUITY WHEN IT'S
FRAMED AS A PURE INVESTMENT.

SOURCE: JACKSON NATIONAL/INSURED RETIREMENT INSTITUTE 2

https://www.cnbc.com/2018/01/12/failing-to-plan-for-longevity-can-hurt-your-finances.html 2http://www.irionline.org/resources/resources-detail-view/iri-jackson-the-language-of-retirement Source for all other statistics: Alliance for Lifetime Income (2018 consumer survey and analysis of Federal Reserve data)