Introducing TIAA RetirePlus®

A simpler path to a sophisticated default solution

For institutional investor use only. Not for use with or distribution to the public.
A simpler default solution

Now there’s an easier way to offer your clients a custom solution that is designed to be Qualified Default Investment Alternative (QDIA) eligible and can also include the opportunity for lifetime income. TIAA RetirePlus® can be tailored to the plan’s unique demographics and builds on the guidance and advice you already give your clients on their core investment lineups.

The fundamentals of this new solution include the following:

- **The program is simple, professionally designed models simplify the asset allocation.**
- **The asset allocation and years to retirement modeling approach will be determined by Mesirow Financial®, a well-known independent third-party asset allocation advisor.**
- **The plan sponsor as fiduciary can select the investment options on its own or with advice from its 3(21) fiduciary advisor or delegate selection to another 3(38) investment manager.**
- **Investment options available for contributions on the plan’s core menu can be selected, for the models.**
- **You choose whether and how to solve for lifetime income by including fixed or variable annuities.**
- **Participant accounts will be rebalanced to more conservative asset allocations as they near retirement.**
- **Model fact sheets are provided, highlighting performance.**
- **No extra cost is charged to the plan or participants for participating in the program.**

*TIAA RetirePlus can be included in 401(a), 403(b), 401(k) and 457(b) retirement plans.*
How TIAA RetirePlus works

RetirePlus uses preset asset class models that are simple to implement. The plan sponsor can select the investment options to represent the asset classes in the models itself or can choose to delegate the selection of the investment options to you or a third-party investment manager.

For each model, the asset allocation and years to retirement approach will be determined by Mesirow Financial®, a well-known third-party asset allocation advisor. (Learn more about Mesirow in the next section.) Participant accounts are rebalanced to more conservative asset allocations as retirement nears based on the number of years until they retire.

RetirePlus includes three sets of models—conservative, moderate and aggressive—designed to suit varying plan demographics or participant groups within a single plan. Each features a set of 10 models, which change in three-year increments. You select the model set to be used as the default, and participant accounts are rebalanced annually based on their birthday.
About Mesirow Financial®
and its methodology

Mesirow is an independent, employee-owned firm founded in 1937. As specialists in investment, risk management and advisory services, they are committed to helping institutional, corporate and individual clients achieve their objectives and have over $30.4 billion in assets under management (as of June 30, 2019).

Mesirow’s asset allocation methodology is fundamentally simple, relying solely on traditional modern portfolio theory and special inputs derived from the properties of investments, rather than a complex set of assumptions about investor behavior.

In addition to Mesirow’s unique quantitative approach, the asset class models utilize a “through retirement” philosophy that decreases the equity allocation until age 75, which leads to higher equity at retirement than for typical “to retirement” strategies.

The aim is to maximize expected portfolio wealth throughout an investor’s lifetime, reduce the variation in wealth level at and through retirement, and mitigate longevity risk in the process.

1 Mesirow is not affiliated with TIAA. Mesirow Financial refers to Mesirow Financial Holdings, Inc. and its divisions, subsidiaries and affiliates. The Mesirow Financial name and logo are registered service marks of Mesirow Financial Holdings, Inc. ©2019, Mesirow Financial Holdings, Inc. All rights reserved. Advisory services offered through Mesirow Financial Investment Management, Inc. an SEC registered investment advisor.

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The investment options

You, the plan sponsor or a third-party designated 3(38) investment manager or 3(21) fiduciary advisor selects the investments used to represent each asset class in the model.

There is no requirement to use any proprietary investment options. Investment options available for contributions on the plan’s core menu can be selected, including fixed and/or variable annuities, which would provide the opportunity for lifetime income.

In addition, TIAA RetirePlus will “consider” a participant’s legacy TIAA and/or CREF annuity contracts in the plan and use them to adjust the participant’s specific portfolio allocations. This can help provide a more comprehensive asset allocation solution by more fully reflecting a participant’s total investment within the plan.

Eight asset classes are included as part of the models:

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<tr>
<th>Large Cap Blend</th>
<th>Bonds</th>
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<tbody>
<tr>
<td>Small Cap Blend</td>
<td>TIPS</td>
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<tr>
<td>Real Estate</td>
<td>Guaranteed</td>
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<tr>
<td>International</td>
<td>Cash</td>
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Fact sheets and more

Investment performance is provided to participants quarterly on individual model fact sheets.

Participants will receive quarterly statements for their accounts and the prospectus or other disclosure document for the investment options in which they invest. Their transaction confirmation will show participants their holdings of investment options that represent various asset classes in a model.

RetirePlus also offers you and plan sponsors a variety of reports, including the Plan Balance Summary, Plan Investment and Transfer Summary, Participant Balances, Participant Transfers, Participant QDIA, Assets in Portfolios and others. They are available through the PlanFocus® website.

Pricing and implementation

There is no additional cost to the plan or participants for participating in TIAA RetirePlus. Plan participants will bear the fees and expenses charged by the investment options in which they invest.

It generally takes fewer than 100 days to construct and implement TIAA RetirePlus models with a plan sponsor, assuming the core menu includes the necessary investment options to meet the asset allocation requirements.

2 Timelines based on standard Service Level Agreements (SLA) and could vary on timing of critical deliverables and complexity of the implementation.
Create a customized default option

Help your clients improve their participants’ retirement readiness with a custom default that also offers the opportunity for you to include a lifetime income component. TIAA RetirePlus simplifies creating your clients’ custom default.

Want even more control? TIAA also offers the TIAA RetirePlus ProSM model service a fully customized solution, where you design the models including the glidepath, asset allocation and investment option selection. A variety of model structures can be supported.

To learn more about TIAA RetirePlus or TIAA RetirePlus Pro, please contact your TIAA representative.
This material is for informational or educational purposes only and does not constitute investment advice under ERISA. This material does not take into account any specific objectives or circumstances of any particular investor, or suggest any specific course of action. Investment decisions should be made based on the investor's own objectives and circumstances.

TIAA RetirePlus (the "Program") is an asset allocation program that includes formulaic asset allocation models that a plan participant may choose to guide the investment of his or her account into underlying mutual funds and annuities (the "underlying investments"). The plan fiduciary selects the specific underlying investments available under its plan to represent the various asset classes in the models. An independent third party advisor engaged (and paid) by Teachers Insurance and Annuity Association of America ("TIAA") developed the target asset class allocations for the models and the Program is administered by TIAA as plan recordkeeper. In making the Program available to plans, TIAA is not providing investment advice to the plans or plan participants.

This material is for informational purposes only and does not constitute a recommendation to invest through a model or to purchase any security or advice about investing or managing retirement savings. This material does not take into account the specific objectives or circumstances of a plan participant, or suggest any specific course of action. Investment decisions should be made in consultation with a plan participant's personal advisor based on his or her own objectives and circumstances. The models are not "investment companies" within the meaning of the Investment Company Act of 1940, as amended, and the models do not issue securities within the meaning of the Securities Act of 1933, as amended, but may be chosen by a plan participant to guide his or her investment decisions.

The target allocations for a model-based account will change over time as the number of years to the target retirement date decrease. For information regarding the changes to the target allocations please contact TIAA. An account's actual allocation percentage to an underlying investment may vary from the target allocations due to the performance of the underlying investments or other factors. Accounts invested in accordance with the model will be rebalanced to the applicable target allocations annually. The underlying investments included in a model are subject to change and may not be representative of the current or future underlying investments for the model.

No guarantee—Neither the models nor any investment made pursuant to the models are deposits of, or obligations of, or guaranteed or endorsed by TIAA or their affiliates, or insured by the Federal Deposit Insurance Corporation, or any other agency. There is no guarantee that the underlying investments will provide adequate income at and through retirement and investors may experience losses. Investors should not allocate their retirement savings to the underlying investments unless they can readily bear the consequences of such loss.

Assets allocated to the underlying investments based on the model will be invested in underlying mutual funds and annuities that are permissible investments under the plan. Some or all of the underlying investments included in the model may be sponsored or managed by TIAA or its affiliates and pay fees to TIAA and its affiliates. In general, the value of a model-based account will fluctuate based on the performance of the underlying investments in which the account invests. For a detailed discussion of the risks applicable to an underlying investment, please see the prospectus or disclosure document for such underlying investment.

Plan participants should consider the investment objectives, principal strategies, principal risks, portfolio turnover rate, performance data, and fee and expense information of each underlying investment carefully before directing an investment based on the model. For a free copy of the program description and the prospectuses or other offering documents for each of the underlying investments (containing this and other information), call TIAA at 877-518-9161. Please read the program description and the prospectuses or other offering documents for the underlying investments carefully before investing.

TIAA-CREF Individual & Institutional Services, LLC, Member FINRA, distributes securities products. If offered under your plan, TIAA and CREF annuity contracts and certificates are issued by Teachers Insurance and Annuity Association of America (TIAA) and College Retirement Equities Fund (CREF), New York, NY, respectively. Each is solely responsible for its own financial condition and contractual obligations. Transactions in the underlying investments invested in based on the models on behalf of the plan participants are executed through TIAA-CREF Individual & Institutional Services, LLC, member FINRA.

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