

Recordkeeping options and retirement readiness

A quick-reference guide for plan sponsors

As plan sponsors continue to seek ways to streamline plan administration, manage costs and meet fiduciary obligations, one fundamental goal underlies all others: Driving improved retirement outcomes for the institution and its employees.

Perhaps no factor is more influential in helping sponsors achieve all these objectives than the choice of the plan's recordkeeping model. There are several service model choices available to sponsors today. Each has cost and administrative implications for plan sponsors, and service and satisfaction implications for participants. Our experience is that sole recordkeeping is most suitable for most organizations—and marketplace momentum for sole recordkeeping seems to confirm that view.

To help sponsors assess the major recordkeeping approaches, we're providing this quick-reference guide to the features of each. We also outline the different experiences each model provides for both sponsors and participants. This is important because how the model is experienced in daily operation has a significant impact on both administrative effectiveness and employee engagement in the retirement plan. And the greater the engagement, the greater the likelihood of improved savings behavior and improved retirement readiness. We hope you find this overview useful. If you would like more information about the benefits of sole recordkeeping, please contact your relationship manager or plan advisor.

Assessing the models

Multivendor Multivendor coordinator Sole recordkeeper Multiple plan reporting sources and multiple Ability to streamline some reporting, Comprehensive, single-source reporting administrative procedures for remittance, administration and compliance management administrative and compliance procedures distribution, plan audit Multiple investment providers to oversee Improved fiduciary oversight, with investments Multiple investment providers to oversee on one open architecture platform Partially centralized employee enrollment Decentralized employee enrollment through one lead provider Fully centralized participant enrollment Varied provider communications, Varied provider communications, education Consistent messaging and communication, education and advice, and multiple and advice education and advice with single participant statements participant statement Some ability to outsource to simplify certain Limited ability to outsource to simplify tasks and potentially reduce some costs Simplified plan sponsor and process and reduce costs participant experience Maximizes ability to outsource many key tasks and potentially reduce costs

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The plan sponsor experience	More complex	•	➤ Less complex
Fiduciary responsibilities	Multivendor	Multivendor coordinator	Sole recordkeeper
Ease of administration and data coordination, e.g., single set of file transfers, reconciliation			
Single source to oversee and coordinate investment menu management			
Single source to meet mandatory ERISA Form 5500 plan reporting and regulatory compliance requirements			
Comprehensive reporting and analytics to gain insights into plan health and participant outcomes			
Single source to meet required 404(c) and 404(a) disclosure requirements			
Maximum efficiencies and cost reduction Full Partial None			•
Full Partial None	More complex		► Less complex
	More complex		➤ Less complex Sole
Full Partial None	More complex •	←	•
Full Partial None	•	✓ Multivendor	Sole
Full Partial None The employee experience	•	✓ Multivendor	Sole
Full Partial None The employee experience End-to-end enrollment with online contribution and investment elections	Multivendor	Multivendor coordinator	Sole
The employee experience End-to-end enrollment with online contribution and investment elections Comprehensive and targeted initial and ongoing education programs to help drive participant outcomes	Multivendor	Multivendor coordinator	Sole
The employee experience End-to-end enrollment with online contribution and investment elections Comprehensive and targeted initial and ongoing education programs to help drive participant outcomes Holistic and unbiased actionable advice for all investments included in the plan	Multivendor	Multivendor coordinator	Sole



Full Partial None

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