

# **OPEN YOUR RETIREMENT ACCOUNT**

NEED HELP? Call 800-842-2252

STEP 2

STEP 3

Weekdays, 8 a.m. to 10 p.m. (ET), or visit

TIAA.org.

¿HABLA ESPAÑOL?\*

Llame al 800-842-2252 y marque 9 si desea atención en español, dias habiles son de lunes a viernes de 8:00 am a 10:00 pm (hora del Este).

**FILL OUT YOUR APPLICATION** 

STEP 1 CHOOSE YOUR INVESTMENTS

Select from the list of investment choices available under your employer's plan. Please review the prospectuses for the investment choices before making your selections. See next page for how to access the prospectuses.

**TELL US ABOUT YOURSELF** 

Provide basic information to establish your account.

LIST ANY EXISTING CONTRACTS

See instructions to determine if applicable.

STEP 4 NAME YOUR BENEFICIARIES

**SPOUSAL WAIVER (IF APPLICABLE)** 

This section may or may not appear on your form, depending on the provisions of your employer's plan. If it does appear on your form, and if you are married and name someone other than your spouse as beneficiary for more than 50% of the death benefit, your spouse will need to complete and sign this section.

STEP 5 SIGN YOUR FORM

If you need to make a change please initial and date next to the correction.

RETURN YOUR COMPLETED FORM

Return your completed form to your employer's HR/Benefits office. You may need to complete a salary deferral agreement with your employer.

#### **IMPORTANT INFORMATION**

Whenever a new account is opened, federal law requires all financial institutions to help the government fight the funding of terrorism and prevent money laundering activities by obtaining, verifying and recording information that identifies each person who opens an account. For this reason, we request your name, physical address (a P.O. Box alone is insufficient), date of birth, Social Security number (or taxpayer identification number), telephone number and other information that will allow us to identify you. Without this information, we may not be able to open an account or process any transactions for you. State regulations require that you provide information on any existing annuity or life insurance contracts that would be replaced by the TIAA account for which you are applying. If your new TIAA account is going to replace more than one existing contract, please include that information. **FOR ARIZONA RESIDENTS ONLY:** 30-Day Right to Examine Your Contract. TIAA is required, upon written request, to provide you, within a reasonable time, reasonable factual information regarding the benefits and provisions of the annuity contract. You have 30 days from the day you receive the contract to examine it and to cancel it if you decide not to keep it. To cancel the contract, return it to us at the address shown below. Upon receipt of such request, TIAA will refund all premiums allocated to the Traditional Annuity plus the current accumulated value of all premiums allocated to the TIAA Variable Annuity Separate account, plus any expense charges or premium taxes deducted from premiums. The contract will be void as of the date of issue and no benefits will be provided.

\*Todos los contratos están redactados en inglés. Al hacer cualquier trato con nosotros, usted declara comprender nuestros documentos si los lee en inglés o que cuenta con algún asesor de su confianza que se los interprete. All contract documents are in English. When you do business with us, you represent that you can read and understand our English documents or have your own trusted advisor who can interpret them for you.

You should consider the investment objectives, risks, charges and expenses carefully before investing. Please call 877-518-9161 or log on to TIAA.org for paper copies of the product and fund prospectuses that contain this and other information. Please read the prospectus carefully before investing. To have copies of paper prospectuses sent to you at no charge, please call TIAA at 877-518-9161. TIAA-CREF Individual & Institutional Services, LLC and Teachers Personal Investors Services, Inc. distribute securities products. TIAA (Teachers Insurance and Annuity Association of America) and CREF (College Retirement Equities Fund), 730 Third Avenue, New York, NY 10017 issues annuities.

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## **CHOOSE YOUR ALLOCATION**

NEED HELP? For assistance in choosing an allocation or filling out your form, please call us at 800 842-2252.

## YOUR INVESTMENT CHOICES

Use this form to make your investment choices. For detailed descriptions and performance information, please go to tiaa.org or read the prospectus. To have copies of paper prospectuses sent to you at no charge, please call TIAA at 877 518-9161. Pick your own investments to build a diversified mix that's right for you. If your employer's plan offers mutual funds as an investment choice, participants with non-U.S. addresses may be subject to certain investment restrictions, including restrictions on purchases of mutual funds.

Please use only whole numbers and make sure your total allocation equals 100%. **HELPFUL TOOL**: Visit **www.tiaa.org/calcs** to use our Asset Allocation Evaluator to help you create an allocation.

Before making your investment choices and completing your enrollment form, please read the prospectuses and investment-related information, including plan fees and expenses and current investment performance, go to <a href="https://www.tiaa.org/PRO">www.tiaa.org/PRO</a> and enter your six digit prospectus access code or plan number. You can obtain this by calling TIAA at 800 842-2252 or from your Benefits Office. If you prefer, you can obtain paper copies of the product and fund prospectuses by calling 877 518-9161. Please note that on your enrollment form, you will be asked to confirm that you have received and accessed the relevant prospectus(es) and/or product literature for your investment choices. Please read the prospectuses carefully before investing.

| Percentage |   | Investment Name |
|------------|---|-----------------|
|            | % |                 |
|            | % |                 |
|            | % |                 |
|            | % |                 |
|            | % |                 |
|            | % |                 |
|            | % |                 |
|            | % |                 |
|            | % |                 |
|            | % |                 |
|            |   |                 |

1 0 0 % TOTAL



Teachers Insurance and Annuity Association of America-College Retirement Equities Fund, New York, NY 10017

APPLICATION

FOR TIAA & CREF VARIABLE RETIREMENT ANNUITY (RA) CONTRACTS

Please print in capital letters and only use black or dark blue ink.

| TELL US ABOUT YOURSELF                                  |                             |
|---|-----------------------------|
| Title First Name  | Middle Name                 |
|   |                             |
| Last Name   |                             |
|   |                             |
| Social Security or Tax ID Number Gene                   | der Birth Date (mm/dd/yyyy) |
|   | Male Female                 |
| Your Spouse's Name                                      | E-mail Address              |
| Tour Spouse's Ivame                                     | E-mail Address              |
| Daytime Phone   | Evening Phone               |
|   |                             |
| <b>D</b>  |                             |
| <b>Residential Address</b> (No PO Boxes please. Address | .)                          |
| Address   |                             |
|   |                             |
|   |                             |
| City  | State Zip Code Country      |
|   |                             |
| Mailing Address (If different from your resid           | lential address.)           |
| Address   |                             |
|   |                             |
|   |                             |
| City  | State Zip Code Country      |
|   |                             |
| Formular was and long-round the same addition.          |                             |
| Employment Information                                  |                             |
| Employer  |                             |
|   |                             |
| Campus/Branch   | Plan ID                     |
|   |                             |

## **Your Investment Allocation**

Important Information Please be sure to provide instructions on how to allocate your contributions to the investments offered under the retirement plan on the "Choose Your Allocation" form. If your asset allocation is missing or incomplete in any way, your contributions will be automatically invested in accordance with the plan's Qualified Default Investment Alternatives or otherwise applicable default investment, which can be located in the plan's Summary Plan Description available from your employer.







| Regulations require that we ask if you are replacing an existing annuity contract/certificate or life insurance policy with this enrollment. | Do you own any annuity contracts / certificates or life insurance policies?  Yes No  Does this enrollment replace, discontinue or change an existing annuity contract / certificate or life insurance policy?  Yes. Please provide contract / certificate number and company name below.  No. Please skip this step and proceed to 'Name Your Beneficiaries'. |                         |                  |                         |  |
|--|---|-------------------------|------------------|-------------------------|--|
|  | Contract / Certificate Number   |                         | Company Name     |                         |  |
|  |   |                         |                  |                         |  |
|  |   |                         |                  |                         |  |
|  |   |                         |                  |                         |  |
|  |   |                         |                  |                         |  |
|  | NAME YO   | UR BENEFIC              | CIARIES          |                         |  |
| <b>DEFINITION</b> : Primary  | Primary Beneficiaries   |                         |                  |                         |  |
| beneficiaries are individuals who are  | Name (Title, First Name, Middle Name, Last Name)  |                         |                  |                         |  |
| entitled to receive the benefits of your plan  |   |                         |                  |                         |  |
| if you die.  | Percentage  | Social Security         | or Tax ID Number | Birth Date (mm/dd/yyyy) |  |
| Make sure the percentages for  |   |                         |                  |                         |  |
| your primary and contingent beneficiaries  | Relationship  |                         |                  |                         |  |
| each totals 100%.  |   |                         |                  |                         |  |
|  | Namo (Titla Firm)   | Nama - Middle Nama - La | at Name)         |                         |  |
|  | Name (little, First   | Name, Middle Name, La   | st Name)         |                         |  |
|  | Percentage  | Social Security         | or Tax ID Number | Birth Date (mm/dd/yyyy) |  |
|  |   |                         |                  |                         |  |
|  | Relationship  |                         |                  |                         |  |

CONTINUED ON NEXT PAGE





DEFINITION: Contingent beneficiaries are individuals who are entitled to receive the benefits of your plan if the primary beneficiary(ies) die(s) before you.

To choose more than two primary or contingent beneficiaries, include an additional page with your name, Social Security or Tax ID number, and the information for the additional beneficiaries.

| Contingen          | t Beneficiaries                  |                         |  |
|--------------------|----------------------------------|-------------------------|--|
| Name (Title, First | t Name, Middle Name, Last Name)  |                         |  |
| Percentage         | Social Security or Tax ID Number | Birth Date (mm/dd/yyyy) |  |
| Relationship       |                                  |                         |  |
|                    |                                  |                         |  |
| Name (Title, First | t Name, Middle Name, Last Name)  |                         |  |
| Percentage         | Social Security or Tax ID Number | Birth Date (mm/dd/yyyy) |  |
| Relationship       |                                  |                         |  |
|                    |                                  |                         |  |





## SIGN YOUR FORM

The TIAA and CREF annuity contracts do not provide for loans and cannot be assigned. Under federal law, distributions before age 59½ or before termination of employment may be prohibited, limited, and/or subject to substantial tax penalties. Your ability to make withdrawals and transfers from the TIAA and CREF annuity contracts is subject to the terms of these contracts and may be limited. The TIAA annuity contract does not allow lump-sum cash withdrawals or transfers from the TIAA Traditional Annuity, and withdrawals and transfers must be spread over a ten-year period. Transfers among the TIAA Variable Annuity Separate accounts and the CREF Variable Annuity accounts may be made in a lump sum. The amount and value of any accumulation units transferred from any account within a TIAA Variable Annuity Separate account may be affected by redemption charges imposed by the investments in which the account invests.

#### PROSPECTUS AND OTHER DOCUMENTS ACKNOWLEDGMENT

| Please check the box below ackn | owledging your receipt | of the following documents: |
|---------------------------------|------------------------|-----------------------------|
|---------------------------------|------------------------|-----------------------------|

- Prospectuses for the investment options available to you
   TIAA Business Continuity Policy
- TIAA Privacy Policy

Intermediary Frequent Trading Policy

Please check the box below to acknowledge electronic receipt of prospectuses and other required documents.

I acknowledge that I consent to receiving and have received the above-referenced documents for my plan by means of either the TIAA website (tiaa.org), the website from which this form was downloaded, a CD accompanying my enrollment form, or at the special web address www.tiaa.org/PRO using the Prospectus Access Code provided in my enrollment materials. I further acknowledge that I am able to access these documents via one of these sources. I understand that this acknowledgment applies only to this initial enrollment.

To select this acknowledgment and consent, you must either have access to the websites noted above or a computer with a CD drive and Internet access. In either case, you must also be able to download, view and print the documents. You will need Adobe Reader to view and print electronic PDF documents. If you don't have Adobe Reader, go to www.adobe.com to download a free copy. To request assistance with accessing these documents electronically, please contact us toll-free at 800 842-2252. You understand and acknowledge that accessing documents electronically may involve additional costs, including but not limited to, subscription access fees from an Internet service provider and printing costs.

Paper versions of the above documents can be ordered free of charge, both now and in the future, by calling toll-free 877 518-9161 or go to tiaa.org. If you are unable to acknowledge that you have received and accessed these documents on the website or CD, please call 877 518-9161 for paper prospectuses at no charge.

Note: Unless indicated above, I acknowledge that I have received paper copies of the above-referenced documents.

Under penalties of perjury, you certify that the taxpayer identification number shown on this form is your correct Social Security number. The Internal Revenue Service does not require your consent to any provision of this document.

I have read and acknowledge all provisions of this form.

The accumulations in and benefit payments from the CREF accounts and the TIAA Variable Annuity Separate accounts are *variable* and *not guaranteed* as to fixed dollar amounts; they depend on the investment performance of these accounts.

#### FRAUD WARNING

Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of claim containing any materially false information or conceals for the purpose of misleading, any information concerning any fact material thereto commits a fraudulent insurance act, which is a crime and subjects such person to criminal and civil penalties.

| Please sign in     | Signature | Date (mm/dd/yyyy) |
|--------------------|-----------|-------------------|
| only black or dark |           |                   |
| blue ink.          |           |                   |



| FOR TIAA AGENT USE, IF APPLICABLE   |                   |   |  |
|---|-------------------|---|--|
| Agent Name (Title, First Name, Middle Name, Last Name)  |                   | Agent CRD Number                              |  |
|   |                   |   |  |
|   |                   |   |  |
| Replacement requirements:   | Exempt            | Subject to Replacement Requirements           |  |
| To the best of my knowledge and belief, the applicant owns existing life insurance policies or annuity contracts.                                     | Yes               | No  |  |
| To the best of my knowledge and belief, the applicant is replacing, discontinuing, or changing existing life insurance policies or annuity contracts. | Yes               | No  |  |
| For contracts to be issued in North Carolina  |                   |   |  |
| I did not record the applicant's information on the enrollment form. The info   | rmation on the e  | nrollment form was recorded by the applicant. |  |
| I recorded the information on the enrollment form and certify that the information provided by the applicant.   | ormation I record | ed completely and accurately represents the   |  |
| Agent Signature (Title, First Name, Middle Name, Last Name)   |                   | Date (mm/dd/yyyy)                             |  |
|   |                   |   |  |
|   |                   |   |  |

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RA-NI-PA-0216

# Teachers Insurance and Annuity Association 730 Third Avenue, New York NY 10017

#### STATE OF PENNSYLVANIA

#### NOTICE REGARDING REPLACEMENT OF LIFE INSURANCE AND ANNUITIES

You have indicated that you intend to replace existing life insurance or annuity coverage in connection with the purchase of our life insurance or annuity policy. As a result, we are required to send you this notice. Please read it carefully.

Whether it is to your advantage to replace your existing insurance or annuity coverage, only you can decide. It is in your best interest, however, to have adequate information before a decision to replace your present coverage becomes final so that you may understand the essential features of the proposed policy and your existing insurance or annuity coverage.

You may want to contact your existing life insurance or annuity company or its agent for additional information and advice or discuss your purchase with other advisors. Your existing company will provide this information to you. The information you receive should be of value to you in reaching a final decision.

If either the proposed coverage or the existing coverage you intend to replace is participating, you should be aware that dividends may materially reduce the cost of insurance and are an important factor to consider. Dividends, however, are not guaranteed.

You should recognize that a policy which has been in existence for a period of time may have certain advantages to you over a new policy. If the policy coverages are basically similar, the premiums for a new policy may be higher because rates increase as your age increases. Under your existing policy, the period of time during which the issuing company could deny coverage for death caused by suicide, may have expired or may expire earlier than it will under the proposed policy. Your existing policy may have options which are not available under the policy being proposed to you or may not come into effect under the proposed policy until a later time during your life. Also, your proposed policy's cash values and dividends, if any, may grow slower initially because the company will incur the cost of issuing your new policy. On the other hand, the proposed policy may offer advantages which are more important to you.

If you are considering borrowing against your existing policy to pay the premiums on the proposed policy, you should understand that in the event of your death, the amount of any unpaid loan, including unpaid interest, will be deducted from the benefits of your existing policy thereby reducing your total insurance coverage.

After we have issued your policy, you will have 20 days from the date the new policy is received by you to notify us you are canceling the policy issued on your application and you will receive back all payments you made to us.

You are urged not to take action to terminate or alter your existing life insurance or annuity coverage until you have been issued the new policy, examined it and have found it acceptable to you.